SWALLOWTAIL AT SEA PINES OWNERS ASSOCIATION, INC.

PO Box 6989 Hilton Head Island, SC 29938 (843) 363-5699

November 2025

Dear Swallowtail Owner:

The 2026 Annual Maintenance Fee (AMF) has been sent out via your delivery preference: US Mail or email. The **2026 AMF is \$1,425.00** and due no later than January 31, 2026. A discount of \$15 per unit/week can be taken if payment is received by **December 31, 2025**. Payments made **after 1/31/2026** are subject to finance charges and future collection fees.

Payments by check or online at www.swallowtailatseapines.com are accepted. An additional 3.5% processing fee will be included for credit card payments. Please remember, you must be registered in the owner section of the website to pay online. The email address you use must match what is in our system.

Per Association by-laws, Annual Fees must be paid/prepaid for <u>any</u> year that you desire to deposit with RCI/II, <u>prior to</u> the time of deposit. Future year fees should be paid at the current year's rate but are considered an "estimate" for that year. Fees for a 2027 week or later should be paid in the amount of \$1,425.00 in order for a deposit to be approved.

We look forward to seeing you when you are on the Island! We continue to strive to keep your property in the best condition possible. We appreciate any feedback that you may have. Please complete comment cards whenever you get the chance.

The Fall newsletter, Swallowtail Budget, Calendar and other important information can be accessed on the Owners website at: **WWW.SWALLOWTAILATSEAPINES.COM**

The Club Group, Ltd. Accounts Receivable – Swallowtail Fellow Swallowtail Owners,

Your board met in person on property on Monday October 6, 2025 to discuss the Association's state of affairs.

We were able to successfully conduct the Annual Meeting on Tuesday October 7, 2025 thanks to your participation via proxy.

Annual Meeting

The Board thanked everyone who filled out the Comment Cards during their stays. The Owner Comment Cards in each unit help the Board and The Club Group address issues and determine where priorities should be set.

The Board also reviewed the Association's financials and proposed budget.

Todd Hoppenstedt was reelected to the Board for 3 years. From the owners in attendance, the feedback we received on the recent upgrades to our units was overwhelmingly positive.

The new pool surface, in particular, is considered a great improvement, and overall, the recent upgrades to the property and ongoing maintenance activities were noted, and even applauded.

One owner who owns 8 weeks commented that he typically has a small list of fixes to share when he first arrives, and after 2 weeks, he's yet to start a list.

Owners who have recently stayed at timeshare properties in high-rise buildings commented on how nice it is to have parking directly outside of their Swallowtail unit instead of in a large parking lot some distance from the property.

Swallowtail owners continue to enjoy lower maintenance fees than the national average and also much lower than the average cost for renting a like-kind Hilton Head property. Not only is the cost better, but the experience and amenities are much more home-like than staying in a hotel.

New Online Booking Engine

We have a new direct booking engine on the <u>www.swallowtailatseapines.com</u> website that allows you to search by week and by unit to see what is available.

While Krista (our point of contact for owner rentals) has access to even more availability, this quick online booking capability may satisfy many owners' needs.

This online booking tool makes it easy to pre-plan extra visits to Swallowtail for you, your friends, and other family members at all hours of the day without having to guess if there's availability.

We believe this new feature makes it even easier for you to visit Swallowtail more often, (even for long weekends) or to bring friends and family to join. You can also share our website with friends to encourage them to enjoy the same experience you have come to love as an owner. Here's a link to this booking engine, so you can see what we mean:

https://book.swallowtailatseapines.com/

2026 Budget

As discussed in the previous President's letter that traveled with the Annual Meeting Notice, our approved budget sets the 2026 maintenance fee at \$1,425 per week.

Beginning in the fall of 2026, exterior siding repairs and total painting of all 37 units will begin.

In addition, we have several 15+ year old HVAC systems that are very likely to fail next year, so we've budgeted for that inevitability.

We will also be proactively replacing our aging water heaters to eliminate the power-saver restrictor that has frustrated so many of us who like to shower during the day. This 3 year replacement plan will also save money in energy costs and protect against the risks of water heater failures that can result in major water damage to a unit.

Propane savings continue to be a big financial benefit to the Association so we will once again turn off the main pool heater on January 2 and back on February 27. The Hot Tub will remain heated, year 'round.

The first floor tile and carpet projects should be complete by Spring 2026.

Sales/Rentals

If you are like most owners who own in Swallowtail, one week was plenty of time for vacation. As our lifestyles change, maybe it is time to consider purchasing an additional week (or two!) to extend your scheduled stay, or to pick up a week in another season.

We hear nearly every year how owners look forward to coming down with friends. Maybe those friends are now ready to purchase their own week. Whatever the reason, please give Lighthouse Realty a call to see what units and weeks are available.

October 17, 2025

Lisa Fleming is the new Broker-in-Charge at Lighthouse Realty and will be happy to help or Talyn Silva with The Club Group will also be more than happy to assist you as you look to purchase an additional week.

As mentioned previously, our new online booking engine makes it much easier for you to book a week online. And if you can't find what you're looking for, Krista will be happy to help arrange a stay that fits your needs ... even if just for a few days.

Special Treatment

As an owner, you always get preferred treatment at Swallowtail for both sales and rentals. If purchasing an additional week, you will receive a 25% discount on the sale price, AND the first year's maintenance fees will be waived!

You can also receive a \$500 referral bonus if you refer a friend or family member who purchases their own Swallowtail week.

In addition, if you rent a week directly from us, the Housekeeping Fee, Resort Fee, and Damage Waiver fee will be waived. This equates to a \$325 reduction when compared to the non-owner rental rate. Whether purchasing or renting, we hope you will contact us when you are planning your next trip to Hilton Head.

Sales:

Lisa Fleming: Talyn Silva:

843-671-5551 843-363-5699 ext. 1021

<u>lisafleming@lighthouserealtyhhi.com</u> <u>tsilva@cglhhi.com</u>

Rentals: Krista Johnson: 843-671-0409 krista@htyc.com

We hope you have a truly wonderful remaining 2025 with friends and family. We look forward to seeing you while visiting your home away from home at Swallowtail!

Sincerely,

Don Kirk - President
Wes Rogers – Vice President
Dave Nichols – Treasurer

Todd Hoppenstedt – Board Member Jimmy Jackson – Board Member

SWALLOWTAIL 2026 BUDGET

OPERATIONAL BUDGET							
	2026	2025	Variance				
	Budget	Budget	to Budget				
REVENUES							
Member Dues	2,056,830	1,915,305	141,525				
HOA Owned Units	(474,150)	(421,225)	(52,925)				
Fee Income	(,,	5,000	(5,000)				
Rental Income	140,000	140,000	-				
Misc Income	1,000	1,000	-				
Interest Income	750	500	250				
Owner Finance/Fees Income Total	30,000 1,754,430	30,000	92 950				
Total	1,754,430	1,670,580	83,850				
REVENUES	1,754,430	1,670,580	83,850				
COST OF SALES							
Credit Card Discount	10,000	8,000	2,000				
Prepaid Discount	16,000	16,000	-,000				
Bad Debt	178,120	143,190	34,930				
Total	204,120	167,190	36,930				
NET REVENUES	1,550,310	1,503,390	46,920				
REPAIRS AND MAINTENANCE							
R&M - Ceilings/Walls	12,000		12,000				
R&M - HVAC	10,000	10,000					
R&M - Irrigation	2,000	,	2,000				
R&M - Landscaping	36,000	38,100	(2,100)				
R&M - Plumbing	12,000	12,000	-				
R&M - General	137,000	137,000	7.500				
R&M - Electrical/Lighting	7,500	26 140	7,500				
R&M - Pool Total	37,020 253,520	36,140 233,240	20,280				
10141	200,020	200,240	20,200				
UTILITIES							
Electric	70,000	65,000	5,000				
Water & Sewer	25,000	23,000	2,000				
Propane Gas	17,000	22,000	(5,000)				
TV/Internet Total	31,204 143,204	31,204 141,204	2,000				
Total	145,204	141,204	2,000				
GENERAL OP EXPENSES							
Pest Control	9,720	9,600	120				
Rubbish Removal	21,840	14,760	7,080				
Owner Services	5,000	10,000	(5,000)				
Housekeeping Amenities	28,000	28,000	(2.000)				
Advertising Supplies - Office	21,000 2,000	23,000 4,500	(2,000) (2,500)				
Postage, Printing, Handling	3,000	3,000	(2,300)				
Legal	7,500	10,000	(2,500)				
License & Permits	600	600	. , ,				
Board of Directors	7,500	7,500	-				
Accting & Computer	10,000	8,000	2,000				
Bank Service Chg	500	500					
Taxes - Real Estate	197,761	193,883	3,878				
Insurance Interest	153,518 5,000	167,000 5,000	(13,482)				
POA - CSA	87,511	87,674	(163)				
Total	560,449	573,017	(12,568)				
	•						
TOTAL OP EXPENSES	957,173	947,461	9,712				
OP INCOME B4 MGMT FEES	593,137	555,929	37,208				
CCL MCMT FFF							
CGL MGMT FEE CGL Base Fee	130 050	135 000	4,050				
CGL Base Fee CGL Front Office Fee	139,050 74,144	135,000 74,144	4,000				
CGL Housekeeping	352,260	342,000	10,260				
Total	565,454	551,143	14,311				
NET OPERATING INCOME	27,683	4,786	22,897				

	2026	2025	Variance
	Dues	Dues	to Budget
Operating Dues	1,090	1,015	75
Reserve Dues	335	335	0
Total Dues	1,425	1,350	75

RESERVE BUDGET						
KESEKVE BUDGET						
	2026	2025	Variance			
· -	Budget	Budget	to Budget			
· -			to Duaget			
REVENUES						
Member Dues	632,145	632,145	_			
HOA Owned Units	(145,725)	(139,025)	(6,700)			
Total	486,420	493,120	(6,700)			
REVENUES	486,420	493,120	(6,700)			
COST OF SALES						
Bad Debt	56,280	48,910	7,370			
Total	56,280	48,910	7,370			
NET REVENUES	430,140	444,210	(14,070)			
RESERVE						
Replace Exterior Siding	7,000	20,000	(13,000)			
Doors/Windows/Screens	4,000	16,000	(12,000)			
Patios/Decks/Gates	6,000	5,000	1,000			
Patio Furniture	4,500		4,500			
Exterior Paint	80,000		80,000			
Pool/Spa/Deck Surface		25,000	(25,000)			
Pool/Spa Equipment	7,000		7,000			
Pool Cabana Exterior	1,500		1,500			
Pool/Patio Furniture	5,450	3,000	2,450			
Interior Decor	2,000	2,000	(40.000)			
Carpet/Flooring	133,000	151,000	(18,000)			
HVAC	49,000	27,000	22,000			
Water Heaters	26,400	40.400	26,400			
Kitchen Appliances & W/D	12,100	12,100				
Landscaping	8,000	5,000	3,000			
Exterior Signs/Lighting	2,550	2,050	500			
Sidewalk/Parking Dry Wall Repair	35,000	2 000	35,000			
Front Porch	3,000	3,000	42.000			
Total	13,000	274 450	13,000			
TOTAL	399,500	271,150	128,350			
NET INCOME	30 640	172 060	(142 420)			
NET INCOME	30,640	173,060	(142,420)			

Swallowtail Board of Directors

Donald Kirk President	2023-2026
wk. 28	
wk. 28	
wk. 29	
wk. 30	
wk. 31	
wk. 34	
Email: donaldrkirk@comcast.net	
Wes Rogers	
Vice President	2024 - 2027
wk. 29	
wk. 30	
wk. 49	
Email: wrogers4@neo.rr.com	
David Nichols	2024 - 2027
Secretary/Treasurer	
W/1 _z 20	
Wk. 38	
wk. 39	
wk. 39 wk. 40	
wk. 39	
wk. 39 wk. 40 E-mail: davidnichols7@gmail.com	2023 - 2026
wk. 39 wk. 40	2023 - 2026
wk. 39 wk. 40 E-mail: davidnichols7@gmail.com Jimmy S. Jackson	2023 - 2026
wk. 39 wk. 40 E-mail: davidnichols7@gmail.com Jimmy S. Jackson wk. 9	2023 - 2026
wk. 39 wk. 40 E-mail: davidnichols7@gmail.com Jimmy S. Jackson wk. 9 wk. 36 E-mail: Jimmy@JSJackson.com	
wk. 39 wk. 40 E-mail: davidnichols7@gmail.com Jimmy S. Jackson wk. 9 wk. 36 E-mail: Jimmy@JSJackson.com Todd Hoppenstedt	2023 - 2026 2025 - 2028
wk. 39 wk. 40 E-mail: davidnichols7@gmail.com Jimmy S. Jackson wk. 9 wk. 36 E-mail: Jimmy@JSJackson.com Todd Hoppenstedt wk. 29	
wk. 39 wk. 40 E-mail: davidnichols7@gmail.com Jimmy S. Jackson wk. 9 wk. 36 E-mail: Jimmy@JSJackson.com Todd Hoppenstedt	

SWALLOWTAIL HOA RESALES

These weeks are all available for purchase. Existing Swallowtail Owners and their families receive a 25% discount from the published price and the Association will waive the AMF fee associated with the next available usage. If you recommend a friend who purchases, you will be eligible for a \$500 referral bonus. If you have an interest in a particular week or unit that does not show on this list, please contact us for updated information.

For information call Talyn at 843-363-5699 ext. 1021

PLEASE NOTE THIS IS ONLY SOME OF THE HOA WEEKS AVAILABLE, PLEASE CALL TALYN AT THE CLUB GROUP FOR ADDITIONAL AVAILABILITY.

		SALES			<u>s</u>	ALES			SALES			<u>SALES</u>
<u>UNIT</u>	WEEK	PRICE	<u>UNIT</u>	WEEK	<u> </u>	PRICE	<u>UNIT</u>	WEEK	PRICE	<u>UNIT</u>	WEEK	PRICE
2880	1	\$1,000	2891	10	\$	1,750	2904	34	\$3,500	2904	48	\$1,000
2881	1	\$1,000	2875	11	\$	2,000	2874	35	\$4,500	2904	49	\$1,000
2882	1	\$1,000	2885	11	\$	2,000	2880	35	\$4,500	2885	50	\$1,000
2871	2	\$1,000	2887	11	\$	2,000	2891	35	\$2,500	2900	50	\$1,000
2873	2	\$1,000	2888	12	\$	2,000	2876	36	\$2,500	2870	51	\$1,500
2874	2	\$1,000	2873	13	\$	2,500	2880	36	\$2,500	2899	51	\$1,500
2871	3	\$1,000	2870	14	\$	2,500	2870	37	\$2,500	2879	52	\$1,500
2888	3	\$1,000	2870	15	\$	2,500	2873	37	\$2,500	2905	52	\$1,500
2891	3	\$1,000	2877	15	\$	2,500	2874	38	\$2,500			
2880	4	\$1,000	2884	16	\$	2,250	2904	38	\$2,500			
2882	4	\$1,000	2899	16	\$	2,250	2871	39	\$2,500			
2904	4	\$1,000	2890	16	\$	2,250	2896	39	\$2,500			
2873	5	\$1,000	2872	17	\$	2,250	2890	40	\$2,500			
2876	5	\$1,000	2890	18	\$	2,500	2896	40	\$2,500			
2901	5	\$1,000	2897	18	\$	2,500	2891	41	\$2,500			
2871	6	\$1,000	2902	18	\$	2,500	2902	41	\$2,500			
2875	6	\$1,000	2897	19	\$	2,500	2877	42	\$2,500			
2903	6	\$1,000	2890	20	\$	2,500	2900	42	\$2,500			
2884	7	\$1,000	2879	22	\$	3,500	2887	43	\$1,500			
2893	7	\$1,000	2872	25	\$	4,500	2906	43	\$1,500			
2904	7	\$1,000	2904	29	\$	4,500	2887	44	\$1,500			
2897	8	\$1,250	2870	31	\$	4,000	2906	44	\$1,500			
2870	9	\$1,500	2876	31	\$	4,000	2878	45	\$2,000			
2871	9	\$1,500	2877	32	\$	4,000	2899	45	\$2,000			
2873	9	\$1,500	2900	32	\$	4,000	2885	46	\$2,000			
2876	9	\$1,500	2870	33	\$	3,000	2902	46	\$2,000			
2870	10	\$1,750	2877	33	\$	3,000	2877	47	\$1,000			
2872	10	\$1,750	2870	34	\$	3,000	2905	47	\$1,000			
2877	10	\$1,750	2879	34	\$	3,000	2880	48	\$1,000			

Week	2025	2026	2027	2020	2020
no	2025	2026	2027	2028	2029
1	10-Jan – 17-Jan	9-Jan - 16-Jan	8-Jan – 15-Jan	14-Jan - 21-Jan	12-Jan - 19-Jan
2	17-Jan - 24-Jan	16-Jan - 23-Jan	15-Jan - 22-Jan	21-Jan - 28-Jan	19-Jan - 26-Jan
3	24-Jan - 31-Jan	23-Jan - 30-Jan	22-Jan - 29-Jan	28-Jan – 4-Feb	26-Jan - 2-Feb
4	31-Jan - 7-Feb	30-Jan - 6-Feb	29-Jan - 5-Feb	4-Feb - 11-Feb	2-Feb - 9-Feb
5	7-Feb - 14-Feb	6-Feb - 13-Feb	5-Feb - 12-Feb	11-Feb - 18-Feb	9-Feb - 16-Feb
6	14-Feb - 21-Feb	13-Feb - 20-Feb	12-Feb - 19-Feb	18-Feb - 25-Feb	16-Feb - 23-Feb
7	21-Feb - 28-Feb	20-Feb - 27-Feb	19-Feb - 26-Feb	25-Feb - 3-Mar	23-Feb - 2-Mar
8	28-Feb - 7-Mar	27-Feb - 6-Mar	26-Feb - 5-Mar	3-Mar - 10-Mar	2-Mar - 9-Mar
9	7-Mar - 14-Mar	6-Mar - 13-Mar	5-Mar - 12-Mar	10-Mar - 17-Mar	9-Mar - 16-Mar
10	14-Mar - 21-Mar	13-Mar - 20-Mar	12-Mar - 19-Mar	17-Mar - 24-Mar	16-Mar - 23-Mar
11	21-Mar - 28-Mar	20-Mar - 27-Mar	19-Mar - 26-Mar	24-Mar - 31-Mar	23-Mar - 30-Mar
12	28-Mar - 4-Apr	27-Mar - 3-Apr	26-Mar - 2-Apr	31-Mar - 7-Apr	30-Mar - 6-Apr
13	4-Apr - 11-Apr	3-Apr - 10-Apr	2-Apr - 9-Apr	7-Apr - 14-Apr	6-Apr - 13-Apr
14	11-Apr - 18-Apr	10-Apr - 17-Apr	9-Apr - 16-Apr	14-Apr - 21-Apr	13-Apr - 20-Apr
15	18-Apr - 25-Apr	17-Apr - 24-Apr	16-Apr - 23-Apr	21-Apr - 28-Apr	20-Apr - 27-Apr
16	25-Apr - 2-May	24-Apr - 1-May	23-Apr - 30-Apr	28-Apr - 5-May	27-Apr - 4-May
17	2-May - 9-May	1-May - 8-May	30-Apr - 7-May	5-May - 12-May	4-May - 11-May
18	9-May - 16-May	8-May - 15-May	7-May - 14-May		11-May - 18-May
19	16-May - 23-May			19-May - 26-May	18-May - 25-May
20	23-May - 30-May	22-May - 29-May			25-May - 1-Jun
21	30-May - 6-Jun	29-May - 5-Jun	28-May - 4-Jun	2-Jun - 9-Jun	1-Jun - 8-Jun
22	6-Jun - 13-Jun	5-Jun - 12-Jun	4-Jun - 11-Jun	9-Jun - 16-Jun	8-Jun - 15-Jun
23	13-Jun - 20-Jun	12-Jun - 19-Jun	11-Jun - 18-Jun	16-Jun - 23-Jun	15-Jun - 22-Jun
24	20-Jun - 27-Jun	19-Jun - 26-Jun	18-Jun - 25-Jun	23-Jun - 30-Jun	22-Jun - 29-Jun
25	27-Jun - 4-Jul	26-Jun - 3-Jul	25-Jun - 2-Jul	30-Jun - 7-Jul	29-Jun - 6-Jul
26	4-Jul - 11-Jul	3-Jul - 10-Jul	2-Jul - 9-Jul	7-Jul - 14-Jul	6-Jul - 13-Jul
27	11-Jul - 18-Jul	10-Jul - 17-Jul	9-Jul - 16-Jul	14-Jul - 21-Jul	13-Jul - 20-Jul
28	18-Jul - 25-Jul	17-Jul - 24-Jul	16-Jul - 23-Jul	21-Jul - 28-Jul	20-Jul - 27-Jul
29	25-Jul - 1-Aug	24-Jul - 31-Jul	23-Jul - 30-Jul	28-Jul - 4-Aug	27-Jul - 3-Aug
30	1-Aug - 8-Aug	31-Jul - 7-Aug	30-Jul - 6-Aug	4-Aug - 11-Aug	· · · · · · · · · · · · · · · · · · ·
31	8-Aug - 15-Aug	7-Aug - 14-Aug		11-Aug - 18-Aug	
32		14-Aug - 21-Aug			
33	22-Aug - 29-Aug			25-Aug - 1-Sep	24-Aug - 31-Aug
34	29-Aug - 5-Sep	28-Aug - 4-Sep		1-Sep - 8-Sep	31-Aug - 7-Sep
35 36	5-Sep - 12-Sep 12-Sep - 19-Sep		3-Sep - 10-Sep		
37	19-Sep - 26-Sep	······		22-Sep - 29-Sep	
38	26-Sep - 3-Oct	25-Sep - 2-Oct		29-Sep - 6-Oct	21-Sep - 28-Sep 28-Sep - 5-Oct
39	3-Oct - 10-Oct	 	1-Oct - 8-Oct	6-Oct - 13-Oct	· · · · · · · · · · · · · · · · · · ·
40	10-Oct - 17-Oct	9-Oct - 16-Oct		13-Oct - 20-Oct	
41	17-Oct - 24-Oct	16-Oct - 23-Oct		20-Oct - 27-Oct	
42	24-Oct - 31-Oct	23-Oct - 30-Oct	22-Oct - 29-Oct	27-Oct - 3-Nov	26-Oct - 2-Nov
43	31-Oct - 7-Nov	30-Oct - 6-Nov	29-Oct - 5-Nov	3-Nov - 10-Nov	2-Nov - 9-Nov
44	7-Nov - 14-Nov	6-Nov - 13-Nov	5-Nov - 12-Nov	10-Nov - 17-Nov	
45	14-Nov - 21-Nov	13-Nov - 20-Nov		17-Nov - 24-Nov	16-Nov - 23-Nov
46	21-Nov - 28-Nov	20-Nov - 27-Nov		24-Nov - 1-Dec	23-Nov - 30-Nov
47	28-Nov - 5-Dec	27-Nov - 4-Dec	26-Nov - 3-Dec	1-Dec - 8-Dec	30-Nov - 7-Dec
48	5-Dec - 12-Dec	4-Dec - 11-Dec	······································	8-Dec - 15-Dec	7-Dec - 14-Dec
49	12-Dec - 19-Dec	11-Dec - 18-Dec			
50	19-Dec - 26-Dec	18-Dec - 25-Dec		22-Dec - 29-Dec	21-Dec - 28-Dec
51	26-Dec - 2-Jan	25-Dec - 1-Jan	24-Dec - 31-Dec		28-Dec - 4-Jan
52	2-Jan - 9-Jan	1-Jan - 8-Jan	31-Dec - 7-Jan	5-Jan - 12-Jan	4-Jan - 11-Jan
53	As of 9/4/2024		7-Jan 14-Jan		
	•				



Snowbird
Special-25% OFF
Regular Prices

Prices start from \$135 a night

*Book online by 11/28/25

**See Terms & Conditions



Escape the Cold – Relax in Swallowtail at Sea Pines

Facilities

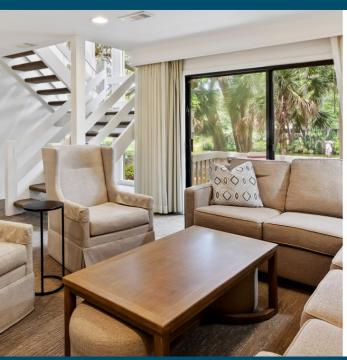
- Pool + Hot Tub
- Private Master Suite
- Golf / Lagoon Views
- Multiple Grilling Areas

Book Online:

book.swallowtailatseapines.com

Code Voucher: WINTER25

**For questions or stays longer than 2 weeks, please call Krista at 843-671-0409.



Terms & Conditions:

*Offer expires November 28st, 2025. Applies new reservations now through November 28^{th,} 2025. Stays of 4+ Nights

**Only valid for weeks booked between December 5th, 2025 – March 6, 2026. Other restrictions may apply